



Are they buying what you're selling?

An inside look at what Health Plans need from Community Based Organizations

Health plans responsible for Managed Long Term Services and Supports (MLTSS) not only care about the health and well-being of their members, but they also have a direct goal to help those individuals remain in their homes and communities whenever possible. Community Based Organizations (CBO)¹ are in a unique position to partner with health plans to successfully manage the services and supports that impact people with disabilities and their social determinants of health, which when properly addressed facilitates positive outcomes for the person served and avoid outcomes that limit their ability to remain in their home and community— things that health plans and CBOs alike want to avoid. Join us on **July 26, 2017 from 12:30 – 1:30P Eastern** as Kristin Murphy, Director of Market Development with Centene will provide an insider's look into what health plans seek when partnering with Community Based Organizations.

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July 26, 2017

12:30 – 1:30P Eastern

To register click:

<https://nasuad.webex.com/nasuad/onstage/g.php?MTID=ecc54b67f1ca6f76f6dffdac3e4456356>

Learning Objectives:

- **Understand what health plans look for when working with CBOs**
- **Understand how you may maximize your partnerships with health plans**
- **Understand where CBO and health plan goals align**

This one hour webinar is available as part of the Disability Business Acumen Grant provided by the Administration for Community Living to the National Association of States United for Aging and

¹ CBO is a broad term to describe local organizations that offer community living services and supports to advance the health, well-being, independence, and community participation of people with disabilities and older adults. CBOs include Centers for Independent Living, developmental disability organizations, University Centers for Excellence in Developmental Disabilities Education, Research & Service, behavioral health organizations, Protection and Advocacy Agencies, Aging and Disability Resource Centers, Area Agencies on Aging, aging services organizations, faith-based organizations, Native American tribal organizations (American Indian/Alaskan Native/Native Hawaiian), nutrition program providers and other local service providers for persons with disabilities and/or older adults.

Disabilities in collaboration with nine national partners².



² Grant Partners include: American Association on Health and Disability (AAHD), American Network of Community Options and Resources (ANCOR), The Autistic Self Advocacy Network (ASAN), National Association of State Directors of Developmental Disabilities Services (NASDDDS), National Association of States United for Aging and Disabilities (NASUAD), National Council on Independent Living (NCIL), National Council on Aging (NCOA), National Disability Rights Network (NDRN), Mercer, University of Minnesota – Institute of Community Integration